Clinica Tepeyac had an extraordinary year in 2013. We put key infrastructure in place that will support our vision for expanding integrated and culturally-competent care to the medically underserved. Let me share with you a few highlights that your support helped make possible.

- Thanks to a two-year Colorado Health Foundation grant and much planning, we implemented an electronic health record system in October. Although it will take us a few months to become proficient in its use, this will allow us to enhance the quality of care we provide to patients as well as begin to track aggregate health outcomes for our population.

- We moved our behavioral health, health promotions, and administrative offices to the historic Elyria School at 47th and High Street, about 1 mile east of the clinic. Although it was sad to move out of our original home on Kalamath Street, we were able to double the number of counseling rooms for our behavioral health program. We are especially excited about having space for both family and group therapy that will create more opportunities to partner with other mental health and Latino-serving nonprofits.

- We served 5,941 unduplicated patients in 15,769 visits, and provided 6,222 health promotion contacts. This is well over our patient and community goals. We expected our patient visits go down as our staff learned to use the new electronic health record, but instead they stayed steady with 2012 thanks to our amazing staff and to increasing access by adding one hour on weekdays and opening on all Saturdays.

- Clinica has experienced steady and healthy financial growth. Revenue was $3.1 million and expenses $2.7 million (unaudited), and Clinica ended the year with 3.4 months of cash reserves, nearing its goal of 4 months of reserves.

The last two years we have hit a ceiling in the number of unduplicated patients and total visits. Therefore, a big focus for 2014 will be an expansion of the clinic that allows us to serve 20% more patients annually and to move to a “pod” model with integrated care teams. An equally large focus will be building the infrastructure to accept and bill for Medicaid. We will also complete the full integration of the electronic health record, significantly grow the behavioral health program and infrastructure in the new space, and celebrate our 20th anniversary.

Clinica couldn’t have experienced this success or take on such ambitious plans without the support of our board, staff, volunteers, donors and community partners. Thank you for all you do, and I look forward to working with you in 2014.

Jim Garcia
Medical Care
Exceeded its 2013 goals for all four diabetes care improvements (foot exams, retinopathy, and screening LDL cholesterol and A1C hemoglobin levels), and has seen modest improvements in clinical health outcomes (e.g. reductions in LDL and A1C levels). Much of these improved clinical outcomes were due to the hard work of our quality improvement team and technical assistance from HealthTeamWorks which provided support for the diabetes registry. Quality measures were implemented, including a diabetes management flow sheet, training all medical assistants to perform retinal scans so they could be offered more frequently, and integrating a patient health coach and navigator into the clinical care model.

Purchased two important pieces of equipment – a Mindray DC-7 ultrasound and a vaccine refrigeration unit with temperature controls. Clinica’s preterm rate and low birth weight in the prenatal programs remains nearly half that of the state average.

Behavioral Health
Provided 778 appointments and built infrastructure for seeing more patients. We doubled the number of counseling rooms, which has made offering group therapy possible. Expanded relationships with university partners increased the number of bilingual interns who can see patients.

Health Promotion
Increased community contacts by 60% to over 6,200. Most of this growth was in exercise offerings such as the mujeres running group and boot camps as well as recruiting/educating people on Connect for Health Colorado. Promoting exercise and nutrition along with educating patients on medical conditions is part of Clinica’s wellness model to help families make healthy choices.
I have diabetes.

It got bad when I was 14. I lost 50 pounds in just 6 months, was dizzy and developed cataracts in both eyes. I could see only shapes and had to drop out of school. My parents were afraid to take me to a hospital but heard that Clinica is a place we could trust. They got me well and sent me for eye surgery or I would be blind.

Today, I have good vision and am in high school planning for college.

*Name has been changed

Clínica Tepeyac’s comprehensive approach to wellness helped Rosario get her Type I diabetes under control and manage it. She met with doctors, learned proper use of medication, and took advantage of a health coach and health promotions classes that encourage nutrition and exercise.

Her specialist and cataracts surgeries were possible because of the Patient Assistance Fund.

Clínica Tepeyac negotiates lower rates for specialists and compensates them upfront. Then we sit down with families on what payment plan they can afford and help them apply to the Patient Assistance Fund to provide the balance.

2013 Milestones

Patient Care

unduplicated patients - 5,941
98% were Latino
85% were below 100% FPL
426 were children
patient visits - 15,769
778 behavioral health visits
789 immunizations
health promotions - 6,222
60% growth in contacts
volunteers
36% growth in hours

Clínica Tepeyac received the Rosa Parks Award for Diversity from the University of Colorado at Denver

Jim Garcia received the NFL Hispanic Heritage Leadership Award from the Denver Broncos
FINANCIALS

Total Revenue $3,067,169

- Grants 53%
- Patient Fees 16%
- Contracts 14%
- Events 8%
- In-Kind 5%
- Donations 4%

Total Expenses $2,606,218

- Program 84%
- Administration 9%
- Fundraising 7%

Net Assets $2,234,051

84% of funds go directly to patient care and health education programs.
Corporations:
Aetna Foundation
American Cancer Society
American Diabetes Association
Cancer League of Colorado
Capital Cigars
Colorado Nonprofit Association
Colorado Rockies Baseball
Community College of Denver
Denver Health Foundation
Denver School of Professional Studies
Drain Genie
Entranvis
Escuela Tlatelolco
Evolve Communications
Genentech
Health Center of Auraria
HealthTeamWorks
Heinrich Hispanicidad
John Snow, Inc
Kaiser Permanente
McKesson
Metropolitan State University
Nicks Garden Center and Farm Market
Palao Alto, Inc.
Pfizer Corporation
Que Bueno Restaurant
Regis University
Rite Aid
Robinson Management
Ronald McDonald House
Rose Medical Center
Schwab Charitable Fund
Servicios de la Raza
Shepherd of the Hills Presbyterian Church
Sisters of Charity of Leavenworth
Solera National Bank
Source Office and Technology Stadium Management
Suncor Energy
TJ Maxx/TJX Foundation
Union Pacific Railroad
Venoco, Inc.
Walgreens
Wells Fargo

Foundations:
Abarca Family Fund
Anschutz Family Foundation
Avon Foundation for Women
Temple Hoyne Buell Foundation
Build a Bear Foundation
Cancer League of Colorado
Caring for Colorado Foundation
Colorado Health Foundation
Colorado Legacy Foundation
The Colorado Trust
Community First Foundation
Community Shares
Denver Foundation
Hispanics In Philanthropy
AV Hunter Trust
Helen K. and Arthur A. Johnson Foundation
Kenneth King Foundation
Susan G. Komen For The Cure
Latino Community Foundation of Colorado
March of Dimes – Colorado Chapter
Robert R. McCormick Foundation
Melvin & Elaine Wolf Foundation
Newborn Hope
Nord Family Foundation
Piton Foundation
Schlessman Foundation

Government:
CDOT Office of Transportation Safety
CDPHD Office of Health Equity
CDPHE Women’s Wellness Connection
CDHCPF - Primary Care Fund
Colorado Colorectal Screening Program
Connect for Health Colorado
Denver Health – CRAFT+
Denver Office of HIV Resources

Individuals:
Senator Irene Aguilar, MD
Cynthia Aguilar-Pack
Amber Alarid
Jandel Allen-Davis, MD
Alejandro Almeida
Duane R. Alston
Rob Alvarado
David Appel
Joel Appel
Max & Elaine Appel
Fredrick C. Armbrusted, MD
Susana Arreola
Diana & Noah Atencio
Rita Axford
Patty Baca
Robert Backus
Melinda Bailey
Tori Baker
Diane M. Barbier
Terry Bates
Trudy M. & John A. Bauer-Martinez
Cristina Benavidez-Clayton
Jackie Berz
Lucas Bojorquez
Michelle Bradley
Beverly Bravo
Clara Cabanis, MD
Denise Caleb
Myrna Camacho
Sister Melissa Camardo, SCL
Antonio Card
Alfredo Carenas
Voradel M. Carey
Therese Carpio
Mario Carrera
Casey Carter-Fortier
Carla Carwile
Yoli Casas
Sally & Joseph Casey
Shelly Catterson
Juan Cervantes
Joy Charmley
Diane Chavez
Steve Chavez
Chris Chrisman

Brian Christiansen
Dan Christopher
Maribel Cifuentes
Joe Contreras
Roger Corbman
Anthony James Cordova
Frankie Cordova
Danielle Corriveau
Timothy Covi
Vicky Creel
Greg Dehler
Robert Donohue
Millie Duran
Fernando & Perla Duran
Craig Eismans & Elisa Melendez-Eisman, MD
Darrin Eisman
M. Beth Elland
Mariana Enríquez
Kenneth Epstein
Dan Eueli
Bill K. & Rebecca Felty
Mary Fitzpatrick
Estephan Flores
Sonia P. Flores
Charles & Barbara Ford
Casey Fortier
Dennis J. Gallagher
Deann Gallegos
Dee Gallegos
Robert Gallegos
Fred Garcia & Susan Gallo
Nathan Garcia
Samuel & Nancy Gary
Jerome Gienger
Lorraine Gill
Marie & Matthew Gordon
Mark A. Grassel
Andrea Green
Joseph & Beverly Gungler
Nancy Gunzer
Joe Gutierrez
Lydia Guzman
Jard & Jennifer Halfacre
Sister Maureen Hall, SCL
C. Hanby
Amy Hansen
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Staff

Jim Garcia  Executive Director
Elisa Melendez, MD  Medical Director
Flossie O’Leary, MSOL  Deputy Director
Irene Aguilar, MD  Medical Doctor
Lluvia Alvarado  Clinic Coordinator
Carla Arciniega  Medical Assistant
Susana Arreola  Administration Asst
Daisy Castaneda  Medical Assistant
Karent Correa  Development Assoc
Jose Dominguez  Medical Assistant
Perla Duran  Behavioral Health Coord
Aura Gomez  Medical Assistant
Jennifer Halfacre  Data/Grant Manager
Jard Halfacre  IT Contractor
Michael Hansberry  EHR Contractor
Amy Hansen  Physician Assistant
Laura Jorstad  Finance Contractor
John Karen  Finance Director
Anthony Mares  Exec Admin Asst
Yasmeen Martinez  Medical Assistant
Maribel Olivas  Promotora
Yolanda Ortega  Special Events Coord
Alejandrina Padilla  Medical Assistant
Ivonne Padilla  Medical Assistant
Tracy Pineda  Health Promotions
Cecilia Rivera  Promotora
Lucille Rivera  Operations Manager
Ivan Rodriguez  Medical Assistant
Darren Roth  Physician Assistant
Teresa Rowe  Promotora
Linda Smith  Health Coach
Marlene Valadez  Patient Navigator
Ivan Vega

Volunteers

Patricia Abbott MD
Xochilt Alamillo
Erika Aldera
Cynthia Alfaro
Silvia Almanza RN
Rado Anzulovic
Andrea Apocaca RN
Carla Arciniega MA
Rita Axford PhD
Analia Baer
Ashlie Ballen
Catherine Benevidez NP
Clara Blanco
Harvey Bograd MD
Courtney Breaux
Zachary Campbell NP
Clara Campos
Richard Charles
Chris Chrisman LPC
Karina Cortes
Christopher Covi
Carolina De La Rosa-Silva
Anthony Decamillis
Cindy Deluna
Timothy Covi
Rosemarie Duran
Sharon Fons
Barbara Ford LPC
Jaqueline Furbacher
Christina Gallegos
Mario Garcia
Connie George RN
Abby Gill RN
Lorraine Gill RN
Nancy Gunzner LPC
Amy Hansen NP
Tristan Huie MD
Maria Irivaren
Nicole Isa
Julie Jenkins
Rado Jiner
Amanda Judd
Sarah Kassay
Ana Lara-Roca
Charles Ley MD
Mark Love MD
Graciela Maldonado
Sara Mariano
Rosie Marin
Edward Mcauliffe MD
Connie McNulty
Rose McPhee
Jessica Najera
Alex Newton
Maricela Ortega
Judith Paley MD
Manoj Pawar MD
Clara Cabinis
Edgar Renteria
Marlene Rhode
Rebecca Rodriguez
Benjamin Salazar-Chatt
MD
Rita Sanchez
Anthony Sanchez
Vincent Scudella LPC
Maria Torres
Molly Uhlenhake MD
Sara Valverde
Tricia Vandermark
Phillip Walravens MD
Tricia Whltow
Robert Williams MD