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Dear Clínica Tepeyac Supporters,

Clínica Tepeyac’s overarching goal is to support the most vulnerable members of our community by providing culturally responsive, integrated health care services. Knowing that the need for these services far exceeds the current availability, Tepeyac continues to make strides towards addressing this glaring need.

The following are just a few of the significant accomplishments that demonstrate Tepeyac’s unwavering commitment in support of our community:

- Launched a plan to develop a new 24,500-square-foot (SF) health care facility to provide integrated, comprehensive services at 48th and Race, in the heart of the Elyria-Swansea neighborhoods.
- Received the Value Enhance Award from the Health Resources and Services Administration (HRSA) based on Tepeyac’s performance in 2018. Tepeyac was the only community health center in Colorado to receive this award, while also receiving the Health Center Quality Leader, Access Enhancer, Health Disparities Reducer, Advancing Health Information Technology for Quality and Patient Centered Medical Home categories. This combined recognition was accompanied by $117,899 in grants.
- Provided services to more than 500 children ages 0–17. Tepeyac estimates that at least 170 of these children are recent immigrants or refugees based on their inability to obtain medical insurance. Because some patients are afraid to discuss their immigration status, Tepeyac does not specifically ask patients about their status. However, patients have told our providers they are hesitant to apply for Medicaid or Children’s Health Plan Plus (CHP+) for their children because they fear it may impact their ability to eventually obtain citizenship.
- Completed a redesign of the front office at the clinic. This completed redesign improves workflow and thereby allows twice as many patients to complete the registration process in a timely manner, while reducing wait times. Our front desk staff are able to operate more efficiently and provide our patients with added confidentiality.

Our community is looking to us more than ever given the current political climate and the heightened level of uncertainty facing our immigrant population in the Denver Metro Area. On behalf of the patients we serve, we express our deep appreciation to our steadfast friends and supporters who offer their time and resources in support of our mission.

Muchísimas Gracias,

Linda Osterlund, Board President
Jim Garcia, Chief Executive Officer
Many come to Clínica Tepeyac acutely ill, having delayed care due to financial, cultural or language barriers, because they fear seeking care, or they can’t access care elsewhere. In 2018, Clínica Tepeyac redoubled efforts to meet this need through its high-quality, integrated care model.

Initially housed in a two-exam room, North Denver house renovated by community members, our current clinic in Globeville has 10 exam rooms, a procedure room and a counseling room, facilitating the provision of comprehensive, integrated primary care. As a Community Health Center, a key part of Clínica Tepeyac’s mission is to work within the Globeville Elyria-Swansea (GES) neighborhoods, where we are located, to identify and address community health and wellness needs.

The GES neighborhoods are located in the most polluted zip code in the United States, and are experiencing uncertainty and rapid change in the face of the I-70 reconstruction and development of the National Western Complex. From its inception, community engagement and health promotion have been key components of Clínica Tepeyac’s approach, and these are the cornerstones of our work in GES and the broader Denver Metro community today.

Clínica Tepeyac’s commitment to serving the most vulnerable in our community with compassionate, high-quality care draws patients from across the Denver Metro Area. They come for the unique health care experience Clínica Tepeyac provides: high-quality care that integrates physical and behavioral health along with health promotion and wellness activities, delivered in a fully bilingual, culturally responsive environment.
**Mission**
Clínica Tepeyac inspires health, wellbeing and humanity in our community, through all of life’s stages.

**Vision**
We envision a healthy community. The people we serve know that the health care we provide is regular and ongoing. They are healthier and their children are healthier. There are fewer people in emergency rooms receiving routine care. As we can expand our reach and bring cultural competency into the community, we are able to help more people live healthy lives.

**Values**

<table>
<thead>
<tr>
<th>DIGNITY</th>
<th>INTEGRITY</th>
<th>QUALITY</th>
</tr>
</thead>
<tbody>
<tr>
<td>We respect the inherent dignity of each person.</td>
<td>We value authenticity and consistency.</td>
<td>We demonstrate excellence.</td>
</tr>
</tbody>
</table>
Services At Clínica Tepeyac

Comprehensive Primary Care Services

• Comprehensive primary care, including well care and preventive services for all ages
• On-site acute treatment
• Chronic disease management
• Personal health coaching
• Family planning
• HIV/AIDS care management
• Referrals for specialty care
• Screening for and enrollment in Medicaid
• Case management
• Integrated screening for mental health issues
• Oral health screenings

Behavioral Health Services

• Behavioral health screenings
• Consultations
• Counseling for individuals, couples and families, including brief interventions and longer-term more traditional treatment

Health Promotions Services

• Health literacy
• Chronic disease prevention education and classes
• Cancer awareness, prevention and education
• Healthy cooking
Who We Serve, By The Numbers

Patients by Age

- **Age 18-64**: 83%
- **Age 75+**: 11%
- **Under Age 18**: 6%

65% have incomes below 200% of the federal poverty level

93% were Latino

87% were best served in a language other than English (usually Spanish)

Patients by % of Federal Poverty Level (FPL)

- **At or Below FPL**: 54%
- **101 - 150% FPL**: 24%
- **151 - 200% FPL**: 13%
- **Over 200% FPL**: 10%

Patients by Insurance Status

- **Uninsured**: 85%
- **Medicaid/Medicare/CHP+**: 13%
- **Private Insurance**: 2%
2018 Service Statistics

4,399 unduplicated patients

2,475 health education visits and case management visits

243 well child checks

High blood pressure controlled in 84% of patients with hypertension

87% of patients received recommended cervical cancer screening

233 mammograms provided

Pediatric patients increased from 5.5% to 11%

82% of patients screened for depression, with follow-up provided as needed

59 women enrolled in Tepeyac's prenatal program

80% of prenatal patients accessed prenatal care in the first trimester

3,474 behavioral health appointments
**Tortillas for Tepeyac**

**Held on April 11, 2018**

Tortillas for Tepeyac is a spirited luncheon where local community leaders and celebrities roll up their sleeves, grab rolling pins and showcase their tortilla-making talents. Mascots from Colorado’s professional sports teams, including the Broncos, Rapids, and Rockies also have their own wild tortilla rolling competition!

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**¡Adelante! 5K Run and Community Festival**

**Held on August 5, 2018**

¡Adelante! 5K Run and Community Festival is a community-building celebration of health and wellness, with a 5K run, community health exposition, fun activities, healthy food, and awards.

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**Fiesta On The Plaza Gala**

**Held on October 27, 2018**

Fiesta on the Plaza is our signature fundraiser and annual celebration, with cultural entertainment and award presentations. The National Western Stadium Arena is transformed into a Mexican plaza, complete with strolling musicians, a mercado (market), original art and traditional folk dancers.
Board Members

President
Dr. Linda Osterlund, Ph.D.
Board President,
Academic Dean, Regis University, HCHP

Board Vice President
Darrell J. Vigil
CEO, Colorado Health Network

Board Treasurer
Candy Hernandez
Consumer Member

Board Secretary
Ludy Esperanza Chacon
Consumer Member

Assistant Board Treasurer
Carlos Contreras
Denver Human Services

Ex-Officio Members
Jim Garcia
Chief Executive Officer
Dr. Pamela Valenza
Chief Health Officer

Board Members
Cathryn Paradise
Consumer Member
David Martinez, P.C.
Attorney at Law
Dr. Gilbert Vigil, DDS
Dentist
Dr. Harvey Bograd
Retired Pediatrician
Jaqueline Morales-Lozano
Assistant Board Director
Jesse Ogas
Executive Director, Firefly Autism
Patricia Martinez
Consumer Member
Rita Toro
Consumer Member
Stephanie Morris
Associate Vice President for Financial Affairs, Regis University
Yuvicela Garcia-Diaz
Consumer Member

Leadership Council
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Ready Foods
Darrell Vigil
Colorado Health Network
Eugene Lucero
Lucero Financial Group
Jamie Smith
SCL Health, Saint Jospehs Hospital
Jim Garcia
Clinica Tepeyac
Jocelyn Hittle
Colorado State University
Kate Paul
Co-Chair Delta Dental of Colorado
Katie VanderPutten
MOA Architecture
Dr. Patty Baca
Co-Chair
Rita Axford
Regis University
Timothy Sandos
North Denver Cornerstone Collaborative
Many Thanks To Our Donors!

Ana Lara-Roca
Andrew Wilson
Ann Murphy
Anne Pert
Annsley R. Slawsky
Antonio and Cindy Prado-Gutierrez
Arlene Moss
Ashley Haines
Audrey Martinez
Barbara Prowe
Beth Eiland
Brenda Fonda
Bruce Garfield
Caring for Colorado Foundation
Catherine Schuster
Ceyl Prinster
Chris Leever
Chris Thomas
Christina Bejarano
Cindy Willard
Citywide Banks
Claire Hefferman
CoBiz Insurance
Colorado State University
Complete Business Systems
Cori Streetman
Danita Vigil
Darrel Vigil
David Harry
David Martinez
Debra Gallegos
Delta Dental of Colorado Foundation
Denise Suarez
Dillon Baynes
Dirk and Debra Olson
Doug Faulkner
Dr. Gilbert Vigil
Dr. Harvey Bograd
Dr. Pamela Valenza
Drain Genie, Inc.
Dylan Miller
Efrain Davila
Elena Thomas-Faulkner
Elizabeth Arenales
Elizabeth Winchester
Ellen Singer
Eugenia A Pakalik
Gail Blackhall
Gary and Lorena Poling
Gary Grunwald and Rita Axford
Gary Moore and Jane Constan
GES Coalition
Integrated Interiors and Construction
Irene Aguilar
Jamie Smith
Jane Herbert
Jeffery Smith
Jeremy Keaveny
Jesse Ogas
Jessie Clemens
Jim Garcia and Gloria Padilla de Garcia
Jim Petri & Chris Owens
Jody Luna
Joe Fortna
John Hughes and Carie Freimuth
John Leever
Jorge Chavez
Josh Kooman
Karen Pennington
Kathleen Shafer
Kathryn Paul
Katie Tiernan
Ken Epstein
Kizra Sullivan
Kristen Turnbull
Kristin Fritz
Kuck Mechanical Contractors LLC
Lee Fisher-Rosenberg
Len Kiziuck

We Couldn’t Do It Without You!

Continued on page 11
Many Thanks To Our Donors!

Leonora Hill
Leticia Gonzalez-Ibarra
Loretta Lohman
Louise Maestas
Lucas Henderson
Lucille Rivera
Macky Bennett
Mari Dark
Maribel Cifuentes
Mario Lopez
Mark Reinking
Mary Helen Sandoval
Mary Jo D’Orazio
Matt Nawrocki
Max and Elaine Appel
McRae Agency
Mental Health Center of Denver
Michael Klein
Mission Yogurt
Monica Parson
Nancy Grandys-Jones
Nancy Shanks
Nathan Garcia
National Alliance for Hispanic Health
National Alliance for Nuestras Voces
Noah Atencio
Patricia Baca, PhD
Patricia Barela
Patrick Gordon
Paul Bergner
Paul M. Angell Foundation
Peggy Olivias
Perri Moss
Peter Durst
Peter Henson

We Couldn’t Do It Without You!

Phillip Seawalt
Piton Foundation
Plante Moran
Ready Foods, Inc.
Rebecca Novak
Regis University, Father Woody Fund
Robert Donohue
Robyn Flemming
Rocky Mountain Health
Roger Sherman
Rose Medical Center
Rudy Sanchez
Sabdra Gudat
Sally Brown McInnes and John McInnes
Salvador Aceves
Sam Jonas

Schramm Foundation
SCL Health, Saint Joseph Hospital
Scott Lynes
Scott Shaw
Sharon Steadman
Silvia Ramos
Sooper Credit Union
Stacy Bowman
Steve and Debra Fendrich
Steve and Martine Chavez
Steve Hartel
Suncor Energy

Susan Bardwell
Susan G Komen for the Cure
Susan Larkin
Susan Moening
Susan Scherer
The Colorado Health Foundation
The Colorado Trust
The Sawaya Law Firm
Thomas O’Leary
Tim Sandos
Timothy Donohoo
Timothy Halliday
Union Pacific Railroad
Universal Stylz, Inc
William Rodney Geer
Yolanda Ortega
Zeppelin Development, Inc.
# Clínica Tepeyac’s Financials

## Statement of Financial Position

<table>
<thead>
<tr>
<th>ASSETS</th>
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<tbody>
<tr>
<td>Total Current Assets</td>
<td>$5,324,736</td>
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<tr>
<td>Total Fixed Assets</td>
<td>$1,956,737</td>
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<tr>
<td>Total Other Assets</td>
<td>$288,918</td>
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<tr>
<td><strong>Total Assets</strong></td>
<td><strong>$7,570,391</strong></td>
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<table>
<thead>
<tr>
<th>LIABILITIES AND NET ASSETS</th>
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<tbody>
<tr>
<td>Total Current Liabilities</td>
<td>$255,039</td>
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<td>Total Long-term Liabilities</td>
<td>$645,079</td>
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<tr>
<td><strong>Total Liabilities</strong></td>
<td><strong>$900,118</strong></td>
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<table>
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<tr>
<th>NET ASSETS</th>
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<tbody>
<tr>
<td>Unrestricted</td>
<td>$2,643,300</td>
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<tr>
<td>Designated</td>
<td>$4,026,973</td>
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<tr>
<td><strong>Total Net Assets</strong></td>
<td><strong>$6,670,273</strong></td>
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</tbody>
</table>

| Total Liabilities and Net Assets | **$7,570,391** |

## Statement of Revenue and Expenditures

**REVENUE**

<p>| | |</p>
<table>
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<tbody>
<tr>
<td>Total Philanthropy</td>
<td>$5,964,279</td>
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<tr>
<td>Total Earned Income</td>
<td>$1,186,836</td>
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<td>Total Other Income</td>
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<tr>
<td><strong>Total Revenue</strong></td>
<td><strong>$7,282,929</strong></td>
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**EXPENDITURES**

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<tr>
<td>Total Program Services</td>
<td>$2,976,068</td>
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<tr>
<td>Total Administration and General</td>
<td>$1,364,160</td>
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<tr>
<td>Total Fundraising</td>
<td>$429,424</td>
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<tr>
<td><strong>Total Expenditures</strong></td>
<td><strong>$4,769,652</strong></td>
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</tbody>
</table>

| Total Revenue Over Expenditures | **$2,513,277** |

| Beginning Net Assets | $4,156,996    |
| Ending Net Assets    | $6,670,273    |
Connect With Us!
Stay informed on the important work Clínica Tepeyac is doing within the community. Visit our website at www.clinicatepeyac.org or follow us on Facebook, Instagram and Twitter.