ANNUAL IMPACT REPORT
2017
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Dear Clínica Tepeyac Supporters,

As one of Metro Denver’s only health resources founded to address the unique needs of underserved Latinos, Clínica Tepeyac’s ultimate goal is to help the most vulnerable by delivering culturally responsive health care integrated with behavioral health, health promotion services and oral health services. With your help, Clínica Tepeyac made remarkable progress in 2017 toward these ambitious goals.

In our second full year of being Federally Qualified Health Center (FQHC), we continued participating in the first cohort in the State Innovation Model (SIM) focused on integrating behavioral and physical health and implementing Team-Based Care. We also began several new high impact and innovative initiatives, including initiating Telehealth visits, conducting a community health assessment of the Globeville, Elyria, Swansea (GES) neighborhoods, (where our facilities are located), and initiated a partnership with Children’s Hospital of Colorado to launch a comprehensive pediatric program.

Our community is looking to us more than ever given the current political climate and the heightened level of uncertainty facing our immigrant population in the Denver Metro Area. On behalf of the community we serve, we express our deep appreciation to the steadfast friends and supporters who offer their time and resources in support of our mission: to provide culturally-competent health care and preventive health services for the medically underserved.

Muchísimas Gracias,

Ann Murphy
Board Chair

Jim Garcia
CEO and Founder

Additional Notable Achievements

- Initiated a comprehensive analysis of our financial infrastructure with the Nonprofit Finance Fund (NFF) for the purpose of insuring our long-term financial sustainability.
- Achieved three of our five top-focus quality goals and made significant achievement on the other two, achieving the Health Center Resource and Service Area Health Center Quality Leader and Clinical Quality Improver awards.
- Grew third-party reimbursement by 32%.
- Actively engaged with the other community organizations to ensure that GES residents avoid displacement and remain in their homes.
Many come to Clínica Tepeyac acutely ill, having delayed care due to financial, cultural or language barriers, because they fear seeking care, or they can’t access care elsewhere. In 2017, Clínica Tepeyac redoubled efforts to meet this need through its high-quality, integrated care model.

Initially housed in a two-exam room, North Denver house renovated by community members, our current clinic in Globeville has 10 exam rooms, a procedure room and a counseling room, facilitating the provision of comprehensive, integrated primary care. As a Community Health Center, a key part of Clínica Tepeyac’s mission is to work within the Globeville Elyria-Swansea (GES) neighborhoods, where we are located, to identify and address community health and wellness needs. The GES neighborhoods are located in the most polluted zip code in the United States, and are experiencing uncertainty and rapid change in the face of the I-70 reconstruction and development of the National Western Complex. From its inception, community engagement and health promotion have been key components of Clínica Tepeyac’s approach, and these are the cornerstones of our work in GES and the broader Denver Metro community today.

Clínica Tepeyac’s commitment to serving the most vulnerable in our community with compassionate, high-quality care draws patients from across the Denver Metro Area. They come for the unique health care experience Clínica Tepeyac provides: high-quality care that integrates physical and behavioral health along with health promotion and wellness activities, delivered in a fully bilingual, culturally responsive environment.

For more than two decades, Clínica Tepeyac has been providing affordable, accessible and culturally responsive health care to the most vulnerable residents in the Denver Metro area. Even with expanded coverage through the Affordable Care Act, in the City and County of Denver alone there are nearly 90,000 low-income persons who are not seen by a health center. Over 80% of Clinica Tepeyac’s patients lack insurance of any type, and almost all (97%) are low income.
Mission
Clínica Tepeyac provides culturally competent health care and preventive health services to the medically underserved in metro Denver.

Vision
We envision a healthy community. The people we serve know that the health care we provide is regular and ongoing. They are healthier and their children are healthier. There are fewer people in emergency rooms receiving routine care. As we can expand our reach and bring cultural competency into the community, we are able to help more people live healthy lives.

Values
DIGNITY
We respect the inherent dignity of each person.

INTEGRITY
We value authenticity and consistency.

QUALITY
We demonstrate excellence.
Services At Clínica Tepeyac

Comprehensive Primary Care Services
- Comprehensive primary care, including well care and preventive services for all ages
- On-site acute treatment
- Chronic disease management
- Personal health coaching
- Family planning
- HIV/AIDS care management
- Referrals for specialty care
- Screening for and enrollment in Medicaid
- Case management
- Integrated screening for mental health issues

Health Promotions Services
- Health literacy and chronic disease prevention education
- Cancer awareness, prevention, and education
- Healthy cooking and healthy living, exercise classes;
- Smoking cessation advocacy
- Chronic disease prevention classes
- Community health assessments

Behavioral Health Services
- Behavioral health screening
- Consultations
- Counseling for individuals, couples and families, including brief interventions and longer-term more traditional treatment

Oral Health

NEW SINCE 2017

Limited preventive oral health services, including screening and fluoride varnish.
Who We Serve, By The Numbers

- **Patients by Age**
  - 83% have incomes below 200% of the federal poverty level
  - 96% were Latino
  - 89% were best served in a language other than English (usually Spanish)
  - Age 75+
  - Under Age 18
  - Age 18-64

- **Patients by % of Federal Poverty Level (FPL)**
  - Over 200% FPL
  - 151 - 200% FPL
  - 101 - 150% FPL
  - At or Below FPL

- **Patients by Insurance Status**
  - Private Insurance
  - Medicaid/Medicare/CHP+
  - Uninsured

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This map shows Clinica Tepeyac’s patients in 2017 in relation to their home address. Although the clinic is located in North Denver, our impact area is throughout the entire Denver-Metro area. The clinic is located just north-east of the I-25 / I-70 interchange (represented by the green star on the map).
2017 SERVICE STATISTICS

3,817 unduplicated patients
271 well child checks

1,224 health education visits
778 case management visits

2,173 behavioral health appointments held with
1,048 patients

137 women enrolled in Tepeyac's prenatal program

80% of prenatal patients accessed prenatal care in the first trimester

250 mammograms provided

11% Pediatric patients increased from 5.5% to

80% of patients screened for depression, with follow-up provided as needed

68% of patients with hypertension

87% of patients received recommended cervical cancer screening

High blood pressure controlled in
Maria Cortes Ruelas

Maria Cortes Ruelas has been coming to Tepeyac for several years for well-women’s exams and generally had good health. This year, at age 42, she came in for a well-woman exam due to not receiving her period. Much to her surprise, she discovered that she was pregnant, and had been for four months!

Given that a pregnant woman who is older than 35 is considered “high risk”, that Mrs. Cortes Ruelas had missed pre-natal care for several months, and that the pregnancy was not planned, Mrs. Yaritzi was nervous about her pregnancy. But Tepeyac’s care team reassured her that they would take the best care of her.

Mrs. Yaritzi’s provider team made sure that her needs were met. Since women can experience prenatal or post-partum depression, the Tepeyac team was especially mindful of this. Tepeyac offered behavioral health support several times, but Mrs. Cortes Ruelas declined. It was enough just to know that help was available.

Mrs. Cortes Ruelas did acquire gestational diabetes, which the Tepeyac team managed and closely monitored, with the help of Tepeyac’s chronic disease health coach. Fortunately, her diabetes abated once she gave birth.

Tepeyac has a strong and established partnership with Saint Joseph Hospital, where Tepeyac’s patients deliver their babies. Mrs. Cortes Ruelas utilized this partnership and gave birth at Saint Joseph. She returned to Tepeyac for her post-partum care and her newborn girl, Delani, began receiving pediatric care with Tepeyac.

Mrs. Cortes Ruelas recounts that she felt relieved that she had the medical care and emotional support she needed in this anxiety-provoking and vulnerable time. She continues to come to Tepeyac for care, and brings her husband, her infant, and other two children as well. She says that she often recommends Tepeyac to friends, family, and neighbors due to the high quality, culturally and linguistically responsive care Tepeyac provides.
Awards We Received In 2017

American Heart Association Impact Award-Jim Garcia

Jim Garcia, Tepeyac’s CEO, was honored by the American Heart Association (AHA) as their Impact Award recipient on March 11th. The AHA impact award was in recognition of Clinica Tepeyac’s exemplary work in promoting cardiovascular health within Metro Denver’s Latino Community.

Dr. Jenkins-Minoru Hasui Volunteer Award

In early 2017, Tepeyac nominated Dr. Charles Jenkins for the Denver Foundation’s Minoru Hasui Award, which honors men and women who make unique contributions to the community. Dr. Jenkins’ receipt of the award recognizes his many years of excellent volunteer service and the tremendous impact he has had on Tepeyac’s patient community.

National Awards

Tepeyac received National Awards from the Health Resources Services Administration, indicating superior performance:

The Health Center Quality Leader Award, awarded in 2018 for clinical performance in 2017, indicating superior clinical performance compared to other health centers nationwide.

The Advancing Health Information Technology (HIT) for Quality Award, recognizing Tepeyac’s use of HIT systems to increase access to care and advance quality of care.
Tortillas for Tepeyac is a spirited luncheon where local community leaders and celebrities roll up their sleeves, grab rolling pins and showcase their tortilla-making talents. Mascots from Colorado’s professional sports teams, including the Broncos, Rapids, and Rockies also have their own wild tortilla rolling competition! In 2017, Jesse Ogas of Firefly Autism and Luis Canela of Entravision were Emcees and Helen Drexler of Delta Dental won the covered Tortilla Titan award!

Thank you to our Angelito sponsors, which were Delta Dental, Quest Diagnostics and Mission Yogurt; Amigos y Amigas sponsor: Zeppelin; Media Sponsors: Univision Colorado and La Tricolor 96.5; and Venue Sponsor: National Western Complex.
¡Adelante! 5K Run and Community Festival

Held on August 6, 2017

¡Adelante! 5K Run and Community Festival is a community-building celebration of health and wellness, with a 5K run, community health exposition, fun activities, healthy food, and awards.

Some of the highlights of our 2017 event were yoga before the race, the Colorado Rapids Street Team [for a second year], a climbing wall, face painting and balloon animals, a live DJ and MC [DJ Javi], and Councilman Brooks was in attendance!

Thank you to our sponsors, who were: Save-a-Lot, Colorado Access, Union Pacific, the Colorado Rapids, Colorado State University, Councilman Albus Brooks, and Children’s Hospital Colorado.
In 2017, Tepeyac was thrilled to honor Yolanda Ortega with the Corazon y Alma (Heart and Soul) Award, Children’s Hospital Colorado with the Outstanding Community Partner Award, and Mark Love with the Jim Garcia & Gloria Padilla de Garcia Volunteer of the Year Award.

Lt. Governor Donna Lynne & Kelly Brough, CEO of Denver Metro Chamber of Commerce were the event’s co-chairs and Belen De Leon from 9News served as the Mistress of Ceremonies.

Fiesta on the Plaza is our signature fundraiser and annual celebration, with cultural entertainment and award presentations. The National Western Stadium Arena is transformed into a Mexican plaza, complete with strolling musicians, a mercado (market), original art and traditional folk dancers.

We extend our gratitude to our highest-level sponsor, Rosas Sponsor, which was DaVita, and our Salud y Vida Sponsors: Mission Yogurt, Saint Joseph Hospital, Rocky Mountain Health Plans, Kiewit, Tacos y Salsa, and Federico and Cindy Pena.
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Cooking matters

Thank you for helping us grow!
Clínica Tepeyac’s Financials

Statement of Financial Position

**ASSETS**
- Total Current Assets $3,036,370
- Total Fixed Assets $1,959,348
- Total Other Assets $182,262
- Total Assets $5,177,980

**LIABILITIES AND NET ASSETS**
- Total Current Liabilities $326,405
- Total Long-term Liabilities $694,579
- Total Liabilities $1,020,984

**NET ASSETS**
- Unrestricted $1,505,386
- Designated $400,000
- Temporarily Restricted $2,225,291
- Permanently Restricted $26,319
- Total Net Assets $4,156,996

Total Liabilities and Net Assets $5,177,980

Statement of Revenue and Expenditures

**REVENUE**
- Total Philanthropy $2,818,780
- Total Earned Income $2,066,138
- Total Other Income $292,151
- Total Revenue $5,177,069

**EXPENDITURES**
- Total Program Services $3,229,255
- Total Administration and General $763,452
- Total Fundraising $305,018
- Total Expenditures $4,297,725

**TOTAL REVENUE OVER EXPENDITURES** $879,344
- Beginning Net Assets $3,277,652
- Ending Net Assets $4,156,996
Connect With Us!

Stay informed on the important work Clínica Tepeyac is doing within the community. Visit our website at www.clinicatepeyac.org or follow us on Facebook, Instagram and Twitter.

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Click on icons and on www.clinicatepeyac.org above to connect.