A LETTER FROM OUR CHIEF EXECUTIVE OFFICER

2015 was an extraordinary year at Clínica Tepeyac, punctuated with several momentous achievements. As one of Metro Denver’s only health resources founded to serve uninsured Latinos, Clínica Tepeyac’s ultimate goal is to help the most vulnerable members of our community achieve good health. With your help, Clínica Tepeyac made remarkable progress in 2015 towards achieving this goal.

In the early part of 2015, we completed a major expansion and renovation of the clinic, significantly increasing our capacity to serve more patients. As part of this expansion, we added a dedicated counseling room to create opportunities for “warm hand-offs” between our medical providers and behavioral health therapists. We also added a financial screening room to enroll Medicaid and Medicare patients, and a group visit room. We completed 12,092 patient appointments and served 4,897 unduplicated patients. Additionally, we made 9,940 health promotions and education contacts with 2,887 patients and community members.

In August, Clínica Tepeyac achieved a critical benchmark when it obtained its designation as a Federally Qualified Health Center (FQHC). FQHC status is reserved for clinics that have a demonstrated track record of providing comprehensive health services to underserved communities. Moreover, FQHC designation greatly enhances Clínica Tepeyac’s prospects for long-term sustainability through general operating support, enhanced Medicaid reimbursement, and access to a discounted pharmacy program and other Federal grant opportunities.

Deepening the integration within primary care, behavioral health and health promotion continues to be a high priority for Clínica Tepeyac. Our behavioral health staff are present at the medical clinic every day to meet with patients and provide brief therapeutic interventions. Our health promoters “promotoras”, are in the waiting room at the clinic most days to outreach to patients and invite them to participate in our wide range of health promotion and chronic disease management classes.

Clínica Tepeyac continues to prioritize expanding access to care; strengthening the integration among primary care, behavioral health, and health promotion services; and building upon our financial sustainability. We are also seeking feedback from our patients, neighbors and community stakeholders to help shape our long-term vision of bringing all of our services under one roof, while also adding oral health and pharmacy services.

We wouldn’t be able to do all of this without YOU, our supporters. Many thanks to those who offer their time and resources in support of our mission to provide culturally-competent health care and preventive health services for the medically underserved.

Muchismas Gracias,

Jim Garcia
ABOUT CLÍNICA TEPEYAC

NEED:
Denver’s most vulnerable residents often arrive at Clínica Tepeyac acutely ill, coming as a last resort after having delayed care. Between 80 and 90 percent lack any type of insurance. Even with expanded coverage through the Affordable Care Act, in the City and County of Denver alone there are nearly 90,000 low-income persons who are not being served by a health center.

MISSION:
Clínica Tepeyac provides culturally competent health care and preventative health services to the medically underserved in metro Denver.

VISION:
By 2020, Clínica Tepeyac is under one roof, tripling the number of visits completed annually while adding dental and pharmacy services.

VALUES:
Dignity ~ We respect the inherent dignity of each person.
Integrity ~ We value authenticity and consistency.
Quality ~ We demonstrate excellence.

IMPACT STATS

2015 IMPACT STATISTICS:

- **12,092 appointments completed** (913 of which were behavioral health visits).
- **4,897** unduplicated clients served.
- **9,940** health promotions and education contacts completed by 2,887 patients and community members.
- **58 volunteers** — eight medical providers, five behavioral health providers and 45 in other roles.
- Volunteer hours: **total of 3,273 hours of service.**
- Volunteer value: **$130,920.**
- **FQHC (Federally Qualified Health Center) designation.**
- **900 square feet** added to the clinic.
- **Six new work stations and one conference room** added to the administrative and behavioral health offices.
- Began **accepting Medicaid.**
In 1993, parishioners of a church in north Denver noticed a growing number of Latino families who lacked insurance and were going without health care. The group conducted a community needs assessment and confirmed that a large percentage of the predominantly Latino community lacked health insurance and were more likely to be at risk of preventable illnesses. In response, community members transformed a dilapidated house next to the church into Clínica Tepeyac. In 1994, Clínica Tepeyac opened with two exam rooms and a culturally responsive staff and volunteers who, along with providing basic medical services, offered preventive health education. There has been tremendous organizational growth and evolution since, with the most significant being the integration of physical health, behavioral health and health education. In 2015, Clínica Tepeyac was awarded designation as a Federally Qualified Health Center (FQHC)—one of its most notable achievements to date and recognition of its ability to provide high-quality care for the underserved.
WHO WE SERVE

Clínica Tepeyac is a Federally Qualified Health Center located in the low-income Globeville-Elyria-Swansea neighborhood of Denver, Colorado. For more than two decades, Clínica Tepeyac has been providing affordable, accessible, culturally responsive health care for working poor, predominantly Spanish-speaking families and individuals in the Denver Metro area.

PATIENT MAP

This map shows Clínica Tepeyac’s patients in 2015 in relation to their home address. Although the clinic is located in North Denver, our impact area is throughout the entire Denver-Metro area. The clinic is located just north-east of the I-25 / I-70 interchange (represented by the green star on the map).
• PHYSICAL HEALTH: Preventive care, primary care, chronic disease management, personal health coaching, HIV/AIDS managed care, referrals for specialty care and screening for enrollment in Medicaid.

Clinica Tepeyac provides low-cost primary and preventive care at its clinic. All paid clinic providers and staff who deliver services directly to patients are completely bilingual, and all volunteer providers possess some level of Spanish fluency. In addition to general primary care services, patients have access to a number of high-quality, evidence-based programs to support their health and wellness, including: comprehensive prenatal care for expectant mothers; HIV/AIDS managed care that is overseen by one of Colorado’s leading infectious specialists; and a comprehensive diabetes program that includes exercise, healthy eating instruction and personal health coaching.

• BEHAVIORAL HEALTH: Bilingual behavioral health services including counseling for individuals, couples and families, and both shorter interventions and longer-term treatment plans.

Physical health care is integrated with behavioral health care. Clínica Tepeyac has bilingual counselors who are available to respond when individuals and families are experiencing emotional distress. Clínica Tepeyac’s providers are aware of the stressful challenges their patients face as well as the strengths of their patients’ culture (resilience, spiritual beliefs, family and community) that empower them to move past those challenges.

• HEALTH PROMOTIONS: Cancer education and prevention, community outreach and engagement, smoking cessation education and advocacy, healthy cooking classes and exercise classes.

Health promotions, the third component of the integrated model, trains members of the local community to serve as peer-to-peer educators under the evidence-based Promotora de Salud model. Promotoras conduct bilingual, community-based workshops and provide one-on-one education and outreach to engage community members in their own health.

A SUCCESS STORY!

Simon, a Latino male in his 50s, came into the clinic presenting with asthma. He works in a machine shop where he is regularly exposed to pulmonary irritants. As the primary provider for his family, Simon sought out care at Clínica Tepeyac because of our trusted reputation for culturally responsive service and affordability. Clínica Tepeyac’s bilingual provider was able to treat his asthma; however, a blood test identified two other conditions — Simon was diagnosed with diabetes and dangerously high iron levels. Using the team-based approach, our providers helped Simon learn to manage his diabetes through medication, diet and exercise, and they immediately began treatment to steadily reduce his iron levels. Furthermore, through a longstanding community partnership, Simon was able to receive a low-cost biopsy on his liver to screen for other potential co-occurring conditions. The result is that Simon is breathing easier, managing his diabetes and is able to continue working and providing for his family.
ACCOMPLISHMENTS AND AWARDS

AWARD:

Mayor’s Diversity Award

Denver Mayor Michael B. Hancock, along with members of his community commissions, honored 10 individuals, including Clínica Tepeyac CEO and Founder Jim Garcia, who demonstrate a commitment to diversity, inclusive excellence, leadership and civic service with Mayor’s Diversity Awards.

COLLABORATIONS

St. Joseph Hospital, Denver Eye Surgeons, Denver Retina Center, The Right to LiveWell Colorado, GrowHaus, Denver Health and Hospitals, Regis University’s School of Nursing, Children’s Hospital, Focus Resource Center, Denver Parks and Recreation, Denver Urban Gardens, the American Diabetes Association, Women’s Wellness Connection, Groundwork Denver and many others.

MEMBERSHIPS

North Denver Cornerstone Collaborative, GES Nonprofit Coalition, Colorado Community Health Network.

2015 BOARD OF DIRECTORS

Darrell J. Vigil (Board President)
Ann Murphy (Board Vice President)
Tyler Erb (Board Treasurer)
Estevan Flores (Board Secretary)

Jose M. Alvarado
Rita Axford
Ludy Esperanza Chacon
Carlos Contreras
Jim Garcia (ex officio)

Candy Hernandez
Francisco Horta
Alfonso Lerma
David Martinez
Patricia Martinez
Elisa Melendez, MD (ex officio)
The Honorable Dickie Montemayor
Jack Montemayor
Rita Elsa Toro
Christopher Urbina, MD

Jim Garcia, Clínica Tepeyac CEO and Founder, accepting the Mayor’s Diversity Award
A GREAT MANY THANK YOU'S TO OUR VOLUNTEERS!!!

Clinica Tepeyac engages volunteers to help leverage funding from its supporters, to expand the services and expertise available to its patients, to provide learning opportunities for new medical professionals, and to promote health access and healthy lifestyles at the community level. The support of volunteers also helps Clinica Tepeyac continue with one of its foundational commitments: No patient is turned away if unable to pay.

Patricia Abbott, FNP
Xochilt Alamillo
Rosemarie Alfarro
Sylvia Almanz, RN
Sandy Amaro
Rado Anzulovic, C.N.A.
Andrea Apodaca, RN
Lorraine Bacon, RN
Dan Bacon, RN
Seth Bauer-Martinez, EMT
Kameron Black
Harvey Bograd, MD
Courtney Breaux, RN -
Raquel Bruce
William Burman, MD
Clara Campos,
Richard Charles, MD
Lori (Lindy) Chavez
Chris Chrisman
Timothy Covi
Anthony DeCamillis
MaryJo D’Orazio
Cynthia Duran
Barbara Ford
Anthony Garcia
Maria Garibay-Campos C.N.A
Connie George, RN-Nurse Midwife
Mimi Giang, MD
Lorraine Gill, RN
Jose Luis Guerrero-Baez, C.N.A
Nancy Gunzner
Ryann Hansen
Tristan Huie, MD
Charles Jenkins, MD
Sarah Kassay
Ana Lara-Roca
Julie Ley
Carrol Lovato
Mark Love, PA
Rosie Marin
Edward McAuliffe, MD

Danika Mcgregor, C.N.A
Jennifer Mclean, PA
Abby Mcnulty, RN
Jessica Najera
Alex Newton
Ali Newton
Maricela Ortega
Judith Paley, MD
Guadalupe Pastelin
Christine Patel, RN
Manoj Pawar, MD
Christina Perez
Mario Perez
Monita Poudyal, MD
Silvia Ramos
Mary Ann Rhode, RN
Ana Roca-Lara
Graciela Rodriguez, C.N.A.
Vincent Scudella
Maria Torres
Christopher Urbina, MD
Dejunie Valdez, C.N.A
Paula Vargas
Jennifer Villalobos
Molly Weissert, RN
Robert Williams, MD

A booth in the “Mercado” at Fiesta on the Plaza.
TORTILLAS FOR TEPEYAC
MAY 8, 2015

A spirited luncheon where local community leaders and celebrities roll up their sleeves, grab rolling pins and showcase their tortilla-making talents. Mascots from the Broncos, Rapids, and Rockies also have their own wild tortilla rolling competition!

¡ADELANTE! 5K RUN
MAY 10, 2015

A 5K Walk and Run and Kids ½ mile Fun Run is a community-building celebration of National Women’s Health Week. A community exposition, food, DJ and awards complete this event.

FIESTA ON THE PLAZA GALA
OCTOBER 8, 2015

Our signature fundraiser and annual celebration, with cultural entertainment and award presentations. The National Western Stadium Arena is transformed into a replica of a Mexican plaza, complete with strolling musicians, a mercado, original art and traditional folk dancers.
We couldn’t do it without you! Thank you so much to everyone who donated in 2015!!!
DO NO RS
Michelle Fournier Johnson
Erika Freitas
Shawn Fury
Cecilia Gadd-Siegel
Marge Gallegos
Martha Garcia
Andrea Garcia
Maria Garcia Berry
Globeville Community Church
Dan Goldhamer
Marisol Gomez
Maritza Gomez
Cathie Greig
Julie Grimes
John Grimes
Sydney Grob
Sierra Grob
Isabel Gutierrez
Eloisa Gutierrez
Heather Hagenson
Jard & Jennifer Halfacre
Jane Harris
Sarah Harris
Rachel Harris
Jane Harris
Sharon Hattan
Minerva Hendrickson
Mariana Hernandez
Eric W. Hickman
Susan Hill
Mateo Hobza
Sue Hobza
Victoria Hollingsworth
Arlinda Horning
Wyatt Hornsby
Kathy Houston
Mike Huotari
Patricia Iwasaki
Kathy Jacoby
Rocio Jaquez
Sara Jarrett, PhD
Taylor Johnson
Wesley Jones
Ed King
Jenna Klos
Carl Koop
Jeff Kresl
Thomas and Susan Larkin
Amy Latham
Latina Safehouse
Angelique Layton
Linda Lemay
Blanca Leon
Collin Lessing
Collin Lessing
Andrew Littmann
Joan Lockwood
Toby Lockwood
Sarah Loeb
Heidee Lopez
Maria Lopez
Guadalupe Loyd
Cheryl Lucero
Phil and Joanne Lucero
Josephine Luna
Sheila MacDonald
Jazleen Machado
Jordan Macknick
Desirea Maestas
Masao Maki
Anthony Mares
Christine Marquez-Hudson
Audrey Martinez
Jackie Martinez-Wells
Beth McCann
McGibbon Asset Management
Sergio Melendez
Merchant Services
Ray Merenstein
Rosann Messere
Luz Mezzacapo
Nola Miguel
Mile High United Way
Sue Moening
Jon and Lynne Montague-Clouse
Julia Montesinos
Arlene and Arthur Moss
Desiree Moxon
Mullen High School
Martin Munoz
Karen Nakandakare
Lynnette Namba
Nanette Neelan
Chris Nevitt
Mary Newton
Donna Ogorek
Flossie O'Leary
Deb Olson
Dirk Olson
Norma Orona Serrano
Cec Ortiz
Francisca Ortiz
Sheila Perez
Ruperto Perez
Miguel Perez
Karen Pizarro
Manorama Poudyal
Monita Poudyal
Brooke Powers
Preferred Construction Company
Robert J. Prince
Nick Punch
Julia Quinones
Julia Quinonez
Deborah Quintana
K.R. Raforth
Marleen Ramirez
Marisol Ramirez de Mendoza
Mirna Ramirez-Castro
Mark Reinking
Mary Rench
Lynda Ricketson
Christine Roe
Tara Roesener
Linda Jessica Romero
Dana Rommerdahl
Maureen Rudy
Van and Cheryl Ruiz Lucero
Suzan Rutledge
Agnes Rysz
Tracy Sadoff
Karla Saenz
Rudy Sanchez
Alex Sanchez
Evelyn Sanchez
Beth Sanchez
Jessica Sanchez
Evelyn Sanchez
Elsa Sanchez
Amanda Sandoval
John Schrader
Bonnie Schriner
Daisy Sedalnick
Joseph R. Shaw
Cipriana Shell
Katherine Shorten
Pat Smith
Tricia Smith
Patricia B Smith
Jessica Snider
Alexandra Sotiros
Robert Springer
Monika Stenger
Nicholas Stone
Danny Stroud
Swansea Elementary School
John and Rae Tafoya
Tim Taylor
Joaquin Tejeda
Andrew Thangasamy
Jennifer Thompson
Katie Tiernan
Mark Tokheim
Beth Truby
Frances Trujillo
Rebecca Trujillo
Nadine Trujillo Rogers
Amnia Tvrtkovic
Charles & Amelia Unseld
Urban Land Conservancy
Christopher & Mary Beth Urbina
Diane Urbina
Yvonne Valdez
Sharon Valish
Raul Vargas
Isaura Vargas-Sayer
Rachel Vasquez
John Ventimiglia
Dave & Pauline Vigil
Stephanie Villafuerte
Patricia Villalpando
Delinda Waldron
Frances Walendzik
Nancy Walsh
Carla Washburn
Liz Weisger
Sam Weller
Ross Westley
Carl White
Maria Wilmsen
Kathy Wittman
Jackie Woods
Melanie Worley
Hugh Yates
Maria Zamora
Michael Zamora
Alex Zemke
## Statement of Financial Position

### Assets
- Total Current Assets: 2,246,093
- Total Fixed Assets: 1,069,251
- Total Other Assets: 58,880
- **Total Assets**: 3,374,224

### Liabilities and Net Assets
#### Liabilities
- Short-term Liabilities
  - Accounts Payable: 55,615
  - Accrued Payroll and Related Cost: 67,472
  - **Total Short-term Liabilities**: 123,087
- **Total Liabilities**: 123,087

#### Net Assets
- Unrestricted: 1,973,232
- Temporarily Restricted: 840,355
- Permanently Restricted: 37,551
- Board designated reserve for Ops: 400,000
- **Total Net Assets**: 3,251,138

**Total Liabilities and Net Assets**: 3,374,224

## Statement of Revenue and Expenditures

### Revenue
- Total Philanthropy: 2,747,018
- Total Earned Income: 1,123,689
- **Total Revenue**: 3,870,707

### Expenditures
- Total Personnel: 1,621,914
- Total Operating Expense: 1,385,573
- **Total Expenditures**: 3,007,487
- **Net Revenue Over Expenditures**: 863,220

### Capital
- Total Revenue: 62,795
- Total Expense: 9,832
- **Net Revenue Over Expenditures**: 52,963

### Beginning Net Assets: 2,334,957
### Ending Net Assets: 3,251,140

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Community member sampling the produce from our community garden.
On front cover:
Community member playing at the Globeville Community Festival, at Stapleton Park adjacent to Clínica Tepeyac.

Connect with us!
www.clinicatepeyac.org
(Our newly re-launched website!)

On facebook

or sign up for our enewsletter
www.clinicatepeyac.org